
MEMORANDUM – OFFICE OF THE TOWN ADMINISTRATOR

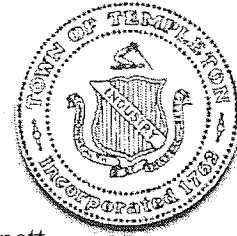
TO: SelectBoard

FROM: Carter Terenzini, Interim Town Administrator *Carter*

RE: Budget Revisions

DATE: April 4, 2017

CC: Advisory Committee; D. Morrison; J. Prime; A. Mayo; C. Bennett



Over the past week, I have been following the NRSD budget vote, reviewed at length Ms. Morrison’s proposed use of the formula grant, revisited the Fire/EMS budget with the incoming Chief, met with the Board of Library Trustees, met with the Chair of the Recreation Commission and two members of the Cultural Council and reviewed the budget once again in its entirety.

You will find Ms. Morrison’s’ proposed cuts as Exhibit A. After considerable thought, I have not applied all of them to the budget. The reason is that I believe the basic core of the program must be supported with tax levy dollars such that, in the unlikely event the grant is not funded per our normal experience, they can continue to operate. On that basis, I used roughly \$6,800 of the \$9,700 proffered.

The first uses of that of those funds were to upgrade the proposed Activities Assistant to be more in line with the Elder/Family Services Counselor. This added \$1.25/hr to the budget. Given the concerns over stretching the Community Services Director too far I also added two hours per week. This now gives us more hours than were proposed in either the original department request or my proposal. An additional advantage is that it provides staff flexibility with four persons who’s schedules can be adjusted rather than three. Finally, it does not rely upon volunteers or program staff for the custodial services

	Original CoA	Revised COA	Original TA	Revised TA
Director	40.0	40.0	0.0	0.0
Community Services Director	0.0	0.0	19.0	19.0
Elder/Family Service Coordinator	40.0	40.0	40.0	40.0
Activity/Transportation Coordinator	19.5	19.5	19.5	19.5
New Position	0.0	0.0	15.0	17.0
Program Staff Time on Custodial Duties	-10.0	-5.0	0.0	0.0
Net Program Hours	94.5	94.5	93.5	95.5

This added upgraded staff used about \$2,400 of the cuts. Additionally I am proposing that we reduce the open hours of the Senior Center to 38 hours per week providing the full time staff member two hours of “quiet time” which – as you know – is an opportunity for people to make much more efficient use of their time. Even then we will be open many more hours than our peers (See Budget Book Page 211).

Like the Senior Services unit, the Library Trustees, while generally supportive, were likewise concerned about stretching the Community Services Director too thin. This was also impacted by a last-minute cut of 5 hrs per week in that unit as I was balancing my original submission. While supportive overall, the Trustees were basing that position upon making sure they had the resources to add the five hours and the Director was ensured an opportunity designed for success. Therefore, I have proposed to add some \$3,250 to the Library budget to restore those hours

that I originally cut. This staffing plan provides for us to be open 30 hours per week which – as you can see on page 224 of your budget book – is still less than our peers.

Finally, I found when meeting with the Recreation and Cultural units they had not included monies to advertise their open positions nor have those new hires go through a pre-employment physical. Like the Library Trustees they were also generally supportive of the proposed Community Services Director and Team.

Virtually all of the monies realized from the cuts supported with the grant funds were used within the Community Services Unit.

With respect to Buildings and Grounds, we added the HVAC maintenance for the Senior Center and moved the Fire Department overhead door maintenance here. The new HVAC expense was offset by a \$2,500 reduction in snow and ice. This still leaves us increasing that budget some \$7,500 over FY 2017.

As to the Fire/EMS budget, I will leave to the Fire Chief the reason for his revisions to the staffing plan and how he has stayed within the constant budget recommendation.

Now to the cruiser. While the NRSD did stay with their lower overall budget figures (03/09/127 Draft), they were not able to make the \$50k cut I had originally requested to provide monies to purchase the needed cruiser. However, in carrying out my continual review I came to find I have not properly allocated the B&G Superintendent's time. It was allocated at 60% instead of 40%. While we caught this on the Administrative Assistant, none of us caught it on the Superintendent. (Note: the FY '18 salary of the combined position is \$72,000 or roughly \$54k below the FY '17 combined salaries.) While I regret the error, the \$14,500 freed up is roughly the annual lease payment on the new cruiser. A final lump sum cut to the Insurance and Benefits account of roughly \$500 ensures we have sufficient monies to cover that lease.

You will find a full schedule of proposed revisions attached as Exhibit B.

You will also find a full set of budget revision pages. The "a" denotes an amended version of the original pages while a "b" or other letter denotes a supplemental page.

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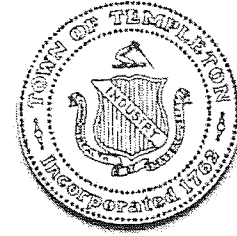
TO: SelectBoard

FROM: Carter Terenzini, Interim Town Administrator *Carter*

RE: Senior Services Revisions

DATE: March 30, 2017

CC: Advisory Committee; D. Morrison; J. Prime



I write to recap Ms. Morrison’s various suggestions of taking certain items off budget and covering them by the use of her formula grant. Ms. Morrison has put forth the idea of restoring 5 hours of the 10 hours custodial time. The schedule for staff/volunteers to do the balance is still accurate. The possible additional cuts are as follows:

Senior Services	5400	Use Formula Grant - Refreshments	-\$1,560
Senior Services	5400	Custodial Supplies	-425
Senior Services	5400	Use Formula Grant - Refreshments	-\$2,475
Senior Services	5400	Use Formula Grant - Postage	-\$2,316
Senior Services	5700	Use Formula Grant - MCOA - Membership Dues	-\$288
Senior Services	5700	Use Formula Grant - Gardner News Adverts	-\$150
Senior Services	5700	Use Formula Grant - MPLC - Lic. For movies	-\$250
Senior Services	5700	Use Formula Grant - Vol. Appreciation	-\$512
Senior Services	5110	Use Formula Grant - Workshop and Training	-\$875
Senior Services	5200	Use Formula Grant - Software Support	-\$1,300
Total Used			-\$10,151
Anticipated Grant			\$16,000
Remainder of Formula Grant			\$5,849

While the original budget suggested the Formula Grant would pay for the printing of the Newsletter it is now suggested that it be printed by the Liturgical Press under agreement to the Friends of the Templeton Elders. The Newsletter is currently partially written by Town staff and partially written by the Elders; a partnership that I am told has been producing the newsletter these past 10 years. I am also told that the Town seal will be removed once the Newsletter goes to the Liturgical Press.

However, given the contribution of staff time and unclear language on who controls who might advertise (though I am not horribly worried given the name and mission of the Liturgical Press), and the use of others to carry out the mission of the Town, I do believe it is essential there is a clear understanding amongst the parties of the role of the various parties and the extent to which the Town is giving the publication its official sanction.

I did not budget any benefits for Ms. Morrison when I proposed to eliminate her. Ms. Morrison has informed me that, even if her position is restored, she will not take subscribe to these insurance offerings or the Opt-Out payment. I need to observe that this offer does not preclude the possibility of something happening where she would be in the need of these benefits – and legally entitled to them – nor of any future Director not being able to take employment under these circumstances. Finally, I need to point out that these cuts do not address the issue of the “full-time benefit for less than full-time work” status of the other position being discussed as part of this conversation nor are they sufficient to cover the costs needed to take the Library to 30 hours.

Working Revisions
 Prepared 03/27/2017

Department	Sub-Acc't	Why	Add/Cut	Deficit Or Surplus +/-	Notes
B&G	5200	Senior Center HVAC PM Not Included	\$2,500		
Snow & Ice	5400	Offset to Above Add	-\$2,500		
B&G	5200	Fire Station(s) - Overhead Door Maint.	\$1,000		
Fire	5200	Delete Overhead Door Maintenance	\$1,000	-\$200	
Senior Services	5400	Use Formula Grant - Refreshments	-\$1,560		
Senior Services	5400	Use Formula Grant - Refreshments	-\$2,475	\$2,800	
Senior Services	5100	Reclassify Activity Aide Title & JD (+\$1.25/hr)	\$1,950		
Senior Services	5100	Add 2 Hours/Week	\$1,430	\$300	
Library	5100	Add 5 Hrs/Wk Library Assistant II	\$3,250	-\$3,000	
Senior Services	5700	Use Formula Grant - MPLC - Lic. For Movies	-\$250		
Senior Services	5700	Use Formula Grant - Training	-\$750		
Senior Services	5400	Use Formula Grant - Postage	-\$1,750	-\$150	
Recreation & Culture	5200	Adverts & Physicals - Personnel	\$775		
Recreation & Culture	5700	Miscellaneous	\$250	-\$1,250	
Fire/EMS	5100	Rework Career Pay & Hours	\$17,500		
Fire/EMS	5110	Lump Sum Cut by Chief 03/29	-\$7,500		
Fire/EMS	5200	Lump Sum Cut by Chief 03/29	-\$5,250		
Fire/EMS	5400	Lump Sum Cut by Chief 03/29	-\$2,000		
Fire/EMS	5400	Targeted Cut by Chief 03/29	-\$5,000	\$150	

Capital	Free Standing Article - Cruiser Lease	\$15,000
B&G	5100 Correct Allocation of Sup't. to 40%	-\$14,394
		-\$550
Insurance & Benefits	5200 Lump Sum Disallow	-\$586
		\$50

Minor Variations in Sub-Accounts Result From Lump Sum Delete Adjustments

Software Support	Total Formula Grant	\$15,970
	Proposed Use of Formula Grant	-\$6,785
	Remaining Formula Grant For Senior Services	\$7,544
	[Also offered to pay software support @ \$1,300]	

Budget Overview - FY '18

General Fund & Schools

Item	Value
Town General Fund Budget	\$8,236,568
Town Article - BoA Revaluation/Updates	\$20,000
Town Article - Templeton Scholarship Fund	\$4,000
Town Article - Capital	\$20,000
Town Article ADD - Cruiser Lease	\$15,000
Town Recap - Cherry Sheet Offsets	\$59,025
Allowance For Abatements (2.5% of base levy)	\$227,605
Monty Tech OPEX	\$638,130
Narragansett Regional School OPEX	\$6,006,424
Narragansett Regional School CAPEX	\$436,384
TOTAL ALL BUDGETS	\$15,663,136
REVENUES	\$15,663,273
Surplus/Deficit*	\$138

* Deficit Must Be Closed Before Presentation to ATM
Surplus closes to Allowance for Abatements on Recap

Capital Budget

Total of Article	\$172,500
Town Tax Levy	\$20,000
252 Baldwinville Road Bond Proceeds	\$152,500
Surplus/Deficit*	\$0

* May not have deficit; Expend Town Tax Levy Last

**Town of Templeton
FY 2018 Budget
General Fund Department Expense Budget**

Fund	Dept Code	Name	FY18 Dept Request	FY18 Town Administrator Recommendation	Page
1000	120	Selectmen*	\$ 263,109	\$ 259,500	
1000	130	Advisory Committee	\$ 50,650	\$ 35,520	
1000	135	Town Accountant	\$ 138,725	\$ 138,500	
1000	141	Assessor	\$ 88,110	\$ 87,600	
1000	147	Treasurer/Collector	\$ 134,232	\$ 131,750	
1000	155	IT- Information Technology	\$ 68,973	\$ 68,500	
1000	161	Town Clerk	\$ 98,614	\$ 98,400	
1000	200	Police & Dispatch	\$ 1,379,018	\$ 1,294,250	
1000	220	Fire & EMS	\$ 655,263	\$ 565,251	
1000	230	Emergency Management	\$ 1,000	\$ 1,000	
1000	250	Development Services	\$ 154,310	\$ 153,500	
1000	400	Highway	\$ 716,883	\$ 575,751	
1000	410	Building & Grounds	\$ 521,496	\$ 257,500	
1000	420	Snow & Ice	\$ 207,632	\$ 132,500	
1000	500	Veterans Service	\$ 71,248	\$ 71,250	
1000	600	Senior Services	\$ 294,028	\$ 197,930	
1000	610	Library	\$ 74,013	\$ 76,125	
1000	620	Recreation & Culture	\$ 15,519	\$ 15,750	
1000	700	Debt Service	\$ 1,285,921	\$ 1,285,921	
900		Insurance & Benefits	\$ 2,792,716	\$ 2,790,000	
			\$ 9,011,461	\$ 8,236,498	

* Contains Reserve Transferrable by SelectBoard for Merit & Equity Raises for Non-Union Personnel

** Correct for Rounding Errors Before Finalization of Warrant

**Town of Templeton
FY 2018 Budget
General Fund Department Expense Budget**

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1000	120	Selectmen*	\$ 263,109	\$ 259,500	
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1000	700	Debt Service	\$ 1,285,921	\$ 1,285,921	
900		Insurance & Benefits	\$ 2,792,716	\$ 2,790,000	
			\$ 9,011,461	\$ 8,236,498	

* Contains Reserve Transferrable by SelectBoard for Merit & Equity Raises for Non-Union Personnel

** Correct for Rounding Errors Before Finalization of Warrant

32a

FY 2018 BUDGET DETAIL

DEPARTMENT: Fire & EMS
FUND: 1000
ACCOUNT NUMBER: 220 5100
ACCOUNT NAME: Personnel

Employee & Position	Class/Grade & Step	Rate	Salary or Hourly	Hours/Week/Yr	# Weeks per YR	Wages	Expense Budget	FY 2018 Request	FY 2018 Administrator Recommended
Chief	Full		Salary	40	52	\$85,000	\$85,000	\$0	
Chief	Full	\$34.62	Salary	40	52	\$72,010	\$0	\$72,000	
DC FF/EMT-B	Full		Salary	45	52	\$70,000	\$70,000	\$0	
Deputy Chief	Call		Salary		52	\$15,000	\$0	\$15,000	
DC FF/EMT-B	call/Vol	\$20.77	H	2	52	\$2,202	\$2,202	\$0	
Capt./EMT-B	call/Vol	\$17.00	H	2	52	\$1,802	\$1,802	\$1,802	
Capt./EMT-B	call/Vol	\$17.00	H	2	52	\$1,802	\$0	\$1,802	
Capt./EMT-P	call/Vol	\$17.00	H	2	52	\$2,438	\$2,438	\$0	
Director - EMS	call/Vol	\$23.00	H	2	52	\$2,438	\$0	\$2,438	
Lt.FF./EMT-B (4)	call/Vol	\$16.50	H	2	52	\$1,749	\$1,716	\$1,716	
Lt.FF./EMT-B	call/Vol	\$16.50	H	2	52	\$1,749	\$1,716	\$1,716	
Lt.FF./EMT-B	call/Vol	\$16.50	H	2	52	\$1,749	\$1,716	\$1,716	
Lt.FF./EMT-B	call/Vol	\$16.50	H	2	52	\$1,749	\$1,716	\$1,716	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter	call/Vol	\$15.34	H	2	52	\$1,626	\$1,595	\$1,595	
Fire Fighter/EMT-B	call/Vol	\$16.00	H	2	52	\$1,696	\$1,664	\$1,664	
Fire Fighter/EMT-B	call/Vol	\$16.00	H	2	52	\$1,696	\$1,664	\$1,664	
Fire Fighter/EMT-B	call/Vol	\$16.00	H	2	52	\$1,696	\$1,664	\$1,664	
Fire Fighter/EMT-B	call/Vol	\$16.00	H	2	52	\$1,696	\$1,664	\$1,664	
Fire Fighter/EMT-B	call/Vol	\$16.00	H	2	52	\$1,696	\$1,664	\$1,664	
Fire Fighter/EMT-B	call/Vol	\$16.00	H	2	52	\$1,696	\$1,664	\$1,664	
Fire Fighter/EMT-P	call/Vol	\$22.00	H	2	52	\$2,332	\$2,288	\$2,288	
Fire Fighter/EMT-P	call/Vol	\$22.00	H	2	52	\$2,332	\$2,288	\$2,288	
Fire Fighter/EMT-P	call/Vol	\$22.00	H	2	52	\$2,332	\$2,288	\$2,288	
Fire Fighter/EMT-P	call/Vol	\$22.00	H	2	52	\$2,332	\$2,288	\$2,288	
Fire Fighter/EMT-B	2 full	\$16.00	H		52	\$69,536	\$0	\$0	
Fire Fighter/EMT-P	2 full	\$20.00	H	82	52	\$86,920	\$85,280	\$0	
Fire Fighter/EMT-P (2) (Career)	Full	\$20.00	H	85	52	\$88,400	\$0	\$88,400	
Fire Fighter/EMT-P (2 as of 04/01/18)	Full	\$20.00	H	85	13	\$22,100	\$0	\$22,100	
Fire Fighter/EMT-P	FTE-call/vol	\$19.00	H	40	52	\$39,520	\$39,520	\$39,520	
Fire Fighter/EMT-P	FTE-call/vol	\$19.00	H	40	52	\$39,520	\$39,520	\$39,520	
EMT-B	call/Vol	\$15.75	H	2	52	\$1,670	\$1,638	\$1,638	
EMT-B	call/Vol	\$15.75	H	2	52	\$1,670	\$1,638	\$1,638	
EMT-B	call/Vol	\$15.75	H	2	52	\$1,670	\$1,638	\$1,638	
EMT-B	call/Vol	\$15.75	H	2	52	\$1,670	\$1,638	\$1,638	
EMT-B	call/Vol	\$15.75	H	2	52	\$1,670	\$1,638	\$1,638	
Officer On Call Nightly Stipend (1)	call/Vol	\$50.00	Salary	365	1	\$18,250	\$18,250	\$15,600	
Deputy Chief Yearly stipends	call/Vol	\$2,020.00		1	1	\$2,020	\$2,020	\$0	
Capt LT. Corporal yearly stipends	call/Vol	\$3,728.00		1	1	\$3,728	\$3,728	\$3,728	
Administrative Assistant		\$11.00	H	19.5	52	\$11,154	\$11,154	\$0	
Administrative Assistant		\$15.00	H	19.5	52	\$15,210	\$15,210	\$15,210	
Additional Hours/Overtime @ 7%	Full						\$0	\$7,735	
Miscellaneous Fire Call @2.5%							\$0	\$5,817	
							LUMP SUM ADD BY CHIEF 03/29		\$21,385
							LUMP SUM DISALLOWED		-\$9,846
(1) Deputy Chief moves to salary									
Note: The hourly rate shown for any salaried individual is only for illustration and calculation purposes and does not purport to show a limitation on their obligation to perform their job in a specified number of hours only.									
							Totals	\$421,413	\$387,500

121a

Comparison Pay - Firefighter/EMTP
Prepared 03/27/17

Town	Population	Starting Pay
Orange (1)	7,839	\$19.80
Winchendon (3)	10,300	\$20.63
Ware (2)	9,872	\$20.80
Lancaster	8,055	\$21.49
Townsend	8,926	\$22.09
Sterling	7,808	\$22.66
Athol (4)	11,584	\$22.66
Ashburnham	6,081	\$24.91
Ayer	7,427	\$24.94
Dudley	11,390	No Response
		Median
		Avg w/out Hi/Lo
(1) 56 hour week 3 hours of which is at OT		
(2) After 1 year they go to \$21.80		
(3) Goes up \$2/hr FY '19		
(4) 42 hour shifts then OT (Union)		
Hubbardston	4,382	\$19.55
Westminster	7,277	\$23.30
Woods (Private)	N/A	\$24.00
Rutland	7,973	\$26.75
Barre	5,365	\$28.00
Shirley	7,211	No Response

1216

FY 2018 BUDGET DETAIL

DEPARTMENT: Fire & EMS
 FUND: 1000
 ACCOUNT NUMBER: 220 5110
 ACCOUNT NAME: Employee Support

Expense Budget

FY 2018
Request

FY 2018
Administrator
Recommended

Quantity	Cost	Description		
5	\$1,238.95	Bunker Coat, FF equipment (10 yr life)	\$6,195	\$6,195
5	\$1,128.95	Bunker Pants, FF equipment (10 yr life)	\$5,645	\$5,645
12	\$150.00	FF Boots, Structure (1)	\$1,800	\$1,800
8	\$345.00	FF Helmets, Structure	\$2,760	\$2,760
12	\$35.00	Fire Hoods	\$420	\$420
12	\$87.00	FF gloves, Structure	\$1,044	\$1,044
12	\$32.95	FF gloves, Brush	\$395	\$395
12	\$18.00	FF wool mittens	\$216	\$216
6	\$153.50	Brush fire pants (-10 yr life)	\$921	\$921
6	\$201.45	Brush fire coats (-10 yr life)	\$1,209	\$1,209
6	\$53.95	Brush fire helmets	\$324	\$324
10	\$230.00	EMS Safety reflective yellow Coats, Jackets	\$2,300	\$2,300
5	\$56.00	EMS Badges	\$280	\$280
5	\$56.00	FF Badges	\$280	\$280
1	\$150.00	Chief association of mass 1 year	\$150	\$150
4	\$85.00	Class -B duty shirts Short sleeve	\$340	\$340
4	\$85.00	Class -B duty shirts Long sleeve	\$340	\$340
4	\$85.00	Class -B EMS pants	\$340	\$340
18	\$150.00	EMS license renewals	\$2,700	\$2,700
25	\$25.00	CPR. First Responder renewals	\$625	\$625
10	\$310.00	Employee Physicals (Fire Fighter)	\$3,100	\$3,100
1	\$3,000.00	Fire Training & Supplies	\$3,000	\$3,000
1	\$2,500.00	Extraordinary Professional Development	\$0	\$2,500
1	\$1,250.00	Chief's Clothing Allowance	\$0	\$1,250
1	\$750.00	Chief's Annual Conference	\$750	\$750
1	\$3,000.00	EMS Training & Supplies	\$3,000	\$3,000
		ATTACHED CUTS BY CHIEF 03/29		-\$8,974
		LUMP SUM DISALLOWED		-\$409
		Totals	\$38,133	\$32,500

122a

FY 2018 BUDGET DETAIL

DEPARTMENT: **Fire & EMS**
 FUND: **1000**
 ACCOUNT NUMBER: **220** **5200**
 ACCOUNT NAME: **Purchase of Services**

Expense Budget

FY 2018 Request FY 2018 Administrator Recommended

Quantity	Cost	Description		
1	\$5,248.00	Ambu-pro ambulance software license (min 4 users)	\$5,248	\$5,248
12	\$141.00	E-pro scheduler software	\$1,692	\$1,692
1	\$650.00	I am responding software	\$650	\$650
1	\$1,548.00	E-dispatch software	\$1,548	\$1,548
12	\$28.95	EarthLink web E-mail TFD	\$347	\$347
1	\$4,150.00	Ambulance License Fees	\$4,150	\$4,150
4	\$355.00	Ambulance services L.O.F.	\$1,420	\$1,420
1	\$1,200.00	Ladder 1 service	\$1,200	\$1,200
3	\$700.00	Engine/Pumper service	\$2,100	\$2,100
2	\$140.00	Brush truck service 4x4	\$280	\$280
3	\$600.00	Brush truck service 6x6	\$1,800	\$1,800
1	\$600.00	Tanker service	\$600	\$600
1	\$6,000.00	Misc. Apparatus repair, Testing, Inspections	\$6,000	\$6,000
2	\$1,000.00	Brakes on Ambulance	\$2,000	\$2,000
1	\$3,300.00	Equipment service, Saws, Jaws, Power tools	\$3,300	\$3,300
30	\$55.00	N.F.P.A. S.C.B.A units testing	\$1,650	\$1,650
25	\$40.00	N.F.P.A. S.C.B.A. mask testing	\$1,000	\$1,000
1	\$730.00	N.F.P.A. ladder testing (Ground ladders)	\$730	\$730
1	\$1,955.00	N.F.P.A. Hose testing 8500'(1/16 quote)	\$1,955	\$1,955
12	\$1,200.00	Coastal Medical Billing	\$14,400	\$14,400
1	\$4,430.03	A.E.D. Service Contract (10 Units)	\$4,430	\$4,430
1	\$1,500.00	N.F.P.A. Subscription (1 Year)	\$1,500	\$0
1	\$1,000.00	Emergency Overhead Door Repair (11)*	\$1,000	\$0
		Moved to B&G		
		ATTACHED CUTS BY CHIEF 03/29		-\$4,212
		LUMP SUM DISALLOWED		-\$38
		Totals	\$59,000	\$52,250

123a

FY 2018 BUDGET DETAIL

DEPARTMENT: Fire & EMS
 FUND: 1000
 ACCOUNT NUMBER: 220 5700
 ACCOUNT NAME: Other

Expense Budget

FY 2018 Request FY 2018 Administrator Recommended

Quantity	Cost	Description		
3	\$5,240.00	I.V. Pumps. Req. By Dec. 2017	\$15,720	\$10,480
1	\$39,096.29	Ambulance Payment/lease 29A1	\$39,096	\$39,096
12	\$1,418.33	Defibrillator Payments/lease	\$17,020	\$17,020
1	\$2,800.00	Med Star ALS Charges	\$2,800	\$2,800
1	\$6,000.00	Woods ALS Charges	\$6,000	\$6,000
15	\$995.00	S.C.B.A replacement tanks*	\$14,925	\$0
			\$0	\$0
		* Moved to Capital	\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
		IV PUMPS CUT BY CHIEF 03/29		-\$5,396
		LUMP SUM DISALLOWED/ADD		
Totals			\$95,561	\$70,000

126a

FY18 Other
220 5700

Quantity	Cost	Description	Total
2	\$2,500.00	I.V. Pumps (required by 12/17)	\$5,000.00
1	\$39,096.29	Ambulance Lease Payment	\$39,097.00
12	\$1,418.33	Defibrillator Payment	\$17,020.00
1	\$2,800.00	MedStar ALS Charges	
1	\$6,000.00	Woods ALS Charges	
MedStar and Woods charges to be moved to a different Appropriation account for payments.			
Total			\$61,117.00

Must
stay this
FY

Maybe
next
year

OK

126b

Cruiser Fleet

Prepared 03/29/2017

Car #	Year	Make	Model	Mileage	Use	Replacement FY	Notes
7	2007	Chevy	Impala	61,936	Undercover	Not Scheduled	(1)
A9	2009	Ford	Taurus	112,643	SRO	2019	(2)
10	2010	Ford	Crown Victoria	160,000	Front Line	2017	(3)
C-10	2010	Ford	Explorer	117,324	Front Line	2018 ATM	(4)
11	2011	Ford	Crown Victoria	108,020	Front Line	2018 FTM	(5)
237	2015	Ford	Explorer	47,502	Front Line	2020	(6)
A15	2015	Ford	Taurus	44,419	Chief's Car	2021	(6)
15	2015	Ford	Explorer	39,909	Front Line	2022	(6)

Notes: (1) Acquired w/Drug Seizure Money; Sales proceeds go back to the funding unit.

(2) Unlikely it can make it to 2019 [Would have 150,000+/- miles]

(3) Deadlined 03/01/17 - Awaiting replacement from MHQ funded by TWLP; Mileage +/-

(4) Deadlined 03/27/17 - Motor Compression [One Cylinder at 0; Also Burning Oil]

Cost to reactivate would be ????. NOT designed as front line cruiser.

(5) Would have 140,000+/- miles if forced to limp through [Mechanic says ???]

(6) Purchased w/gift money to replace a 2003, 2006, and 2007

(7) Whenever a car is deadlined prematurely it puts increased mileage on the remaining cars

27Aa



Municipal Finance Department
1 American Road, MD 7500
Dearborn, Michigan 48126

October 21, 2016

Brian Smith
MHQ Municipal Headquarters
bsmith@mhq.com

RE: Town of Templeton, MA, Quote #86305

Ford Credit Municipal Finance is pleased to present the following financing options for your review and consideration.

Option	Quantity	Description				Price
	1	2017 Ford Police Interceptor Utility				\$41,680.00
	Total Amount Financed*	Number of Payments	Payment Timing	APR	Payment Factor	Payment Amount
	\$42,225.00	3	Annual in Advance	6.00%	0.352934	\$14,902.64
	\$42,225.00	4	Annual in Advance	5.95%	0.272073	\$11,488.28

*\$545.00 underwriting fee included

SAY \$44,750
SAY \$46,000

EXPIRATION DATE: 01/31/2017

This quotation, until credit approved, is not a commitment by Ford Credit Municipal Finance. It has been prepared assuming that the lease qualifies for Federal Income Tax Exempt Status for Ford Credit Company LLC under Section 103 of the IRS Code. Financing is subject to credit review and approval of acceptable documentation by Ford Credit Municipal Finance.

Ford Credit Municipal Finance Program

- There is no security deposit, no prepayment penalty, and no mileage penalty.
- At inception, the new equipment title/registration indicates the municipality as Registered Owner, with Ford Motor Credit Company LLC as first lien holder.
- At term end, the municipality buys the equipment for \$1.

w/ Non Appropriation clause

Thank you for allowing Ford Credit Municipal Finance the opportunity to provide this quotation. If you have any questions regarding the option presented, need additional options, or would like to proceed with the approval process, please contact me at (800) 241-4199, option 1.

Sincerely,

Evan Pleasant
Marketing Coordinator
epleasant@ford.com



We look forward to assisting you as we have other customers.

"I purchase Fords through Ford Credit as an easy alternative to conventional financing. Good product, good rate, easy process, great support staff." J.J. Randall - Frankfort Park District, IL 02/15/2016

Ford Motor Credit Company ("FMCC") is providing the information contained in this document for discussion purposes only in connection with a proposed arm's length commercial leasing transaction between you and FMCC. FMCC is acting for its own interest and has financial and other interests that differ from yours. FMCC is not acting as a municipal advisor or financial advisor to you, and has no fiduciary duty to you. The information provided in this document is not intended to be and should not be construed as "advice" within the meaning of Section 15B of the Securities Exchange Act of 1934 and the municipal advisor rules of the SEC. FMCC is not recommending that you take an action and you should discuss any actions with your own advisors as you deem appropriate.

2746



CUSTOMER

Contact Name: Chief Michael Bennett
 Company/Dept: Town of Templeton, Police Department
 Street Address:
 City, State, Zip:
 Phone: 978-833-0882
 E-Mail: policechief@TEMPLETON1.ORG

Date: August 31, 2016
 Valid for: 60 Days*
 Customer #:
 Contract: PCC 16-16-17-18-19
 Sales Rep: Brian Smith

CONTRACT LINE REFERENCE	LINE DESCRIPTION	UNIT PRICE	QTY.	EXTENDED PRICE	
	2017 Ford Interceptor Utility - AWD	\$ 28,385.00	1	\$28,385.00	
	Color: Black	\$ -	1	\$0.00	
	"Pre-drilled" Front Headlamp Assembly (1 hole)	\$ -	1	\$0.00	
	Small Center Cap Wheel Covers	\$ 130.00	1	\$130.00	
51T	Drivers Side Spotlight - Whelen LED Bulb	410.00	1	\$410.00	
	Rear View Camera	-	1	\$0.00	
20.14	Setina Front Pushbumper w/ (2) White ION LED's	\$ 745.00	1	\$745.00	
1.08	Whelen LEGACY lo-profile Lightbar	\$ 1,950.00	1	\$1,950.00	
2.16	(2) Whelen 400 Series Split LED's (blue / blue)	\$ 495.00	1	\$495.00	
7.07	Whelen SA315 Siren Speaker	\$ 190.00	1	\$190.00	
4.09	(2) Front corner hideaway LED's - Whelen Vertex (Blue)	\$ 220.00	1	\$220.00	
4.10.	(4) Rear Corner Hideaway LED's - (blue turn, white reverse)	\$ 425.00	1	\$425.00	
2.27	(2) Whelen ION LED's - Rear Gate Window Trim Panel	\$ 345.00	1	\$345.00	
2.27	(2) Rear ION LED's - Rear Gate Bottom (no switch)	\$ 345.00	1	\$345.00	
13.18	Havis Console	\$ 395.00	1	\$395.00	
13.25 & 13.56	Flip Armrest and Internal Console Cupholders	\$ 135.00	1	\$135.00	
6.13	Whelen Cencom Siren	\$ 725.00	1	\$725.00	
	Install a Customer supplied 2-way Radio	\$ -	1	\$0.00	
22.01	Install a 2nd Customer supplied 2-way Radio	\$ 175.00	1	\$175.00	
17.02	Stinger DS LED Flashlight	\$ 145.00	1	\$145.00	
18.01	TREMCO Anti-theft	\$ 155.00	1	\$155.00	
9.49	Pro-Gard Pro-Cell singe cell	\$ 1,995.00	1	\$1,995.00	
	No Drain Holes	\$ -	1	\$0.00	
	Window bar and door panel on pris side only	\$ -	1	\$0.00	
52H	Hidden door lock plungers (pris side only)	\$ 135.00	1	\$135.00	
20.85	Setina Dual Drawer Weapons Vault - Rear cargo area	\$ 1,095.00	1	\$1,095.00	
22.33	Transfer Laptop (antenna/modem/aircard/power supply)	\$ 295.00	1	\$295.00	
Off MSRP	MPH Speedgun Pro w/ wireless remote and dash mnt	\$ 2,030.00	1	\$2,030.00	
Off MSRP	Laptop Stand (vehicle base only) (need mount make/model)	\$ 140.00	1	\$140.00	
Off MSRP	Weatherguard Vent Shades	\$ 125.00	1	\$125.00	
Graphics	Lettering - Graphics PKG C	\$ 495.00	1	\$495.00	
				TAX:	
				TOTAL:	\$41,680.00

TERMS AND CONDITIONS

274c

FY 2018 BUDGET DETAIL

DEPARTMENT: **Building & Grounds**
 FUND: **1000**
 ACCOUNT NUMBER: **410** **5200**
 ACCOUNT NAME: **Purchase of Services**

Expense Budget

FY 2018 Request FY 2018 Administrator Recommended

Quantity	Cost	Description		
Cemetery Department				
2	\$50.00	Commonwealth of Massachusetts-Compressor	\$100	\$100
1	\$502.47	Padula Brothers-Tractor Repair	\$502	\$502
1	\$2,548.75	Scotties Potties-Park Porta Potties	\$2,549	\$2,549
1	\$18.16	Staples-Completion Report	\$18	\$18
1	\$200.00	Lymans Sign-Lettering	\$200	\$200
1	\$168.30	Commonwealth of Massachusetts-Corrections-Signs	\$168	\$168
Cemetery Garage				
4	\$108.00	Quarterly Sewer Bill-Cemetery Dept. 39 Bridge St.	\$432	\$432
1	\$314.56	Water- Cemetery Dept. 39 Bridge St.	\$315	\$315
1	\$1,079.57	Heat Fuel - Cemetery Dept. 39 Bridge st.	\$1,080	\$1,080
1	\$438.21	Electric- Cemetery Dept. 39 Bridge st.	\$438	\$0
1	\$465.00	Alarms monitor/repair-Cemetery Dept. 39 Bridges st.	\$465	\$465
1	\$6,240.00	Solid waste Disposal-Cemetery Dept. 39 Bridge st.	\$6,240	\$6,240
Town Hall				
			\$0	\$0
1	\$2,813.49	Heat Fuel-Town Hall 160 Patriots Rd.	\$2,813	\$2,813
1	\$546.76	Water-Town Hall 160 Patriots Rd.	\$547	\$547
1	\$432.00	Sewer-Town Hall 160 Patriots Rd.	\$432	\$432
1	\$6,530.93	Electric-Town Hall 160 Patriots Rd.	\$6,531	\$0
1	\$250.00	Alarms-Town Hall 160 Patriots Rd.	\$250	\$250
1	\$1,680.00	Solid Waste-Town Hall 160 Patriots Rd.	\$1,680	\$1,680
Scout Hall				
			\$0	\$0
1	\$1,022.00	Heat Fuel-Scout Hall 135 Patriots Rd.	\$1,022	\$1,022
1	\$274.42	Water-Scout Hall 135 Patriots Rd.	\$274	\$274
1	\$432.00	Sewer-Scout Hall 135 Patriots Rd.	\$432	\$432
1	\$1,005.80	Electric-Scout Hall 135 Patriots Rd.	\$1,006	\$0
1	\$2,050.00	Furnace repairs-Scout Hall 135 Patriots Rd.	\$2,050	\$2,050
Police Department				
			\$0	\$0
1	\$1,623.76	Heat Fuel-Police Station 33 South Rd.	\$1,624	\$1,624
1	\$368.74	Water-Police Station 33 South Rd.	\$369	\$369
1	\$432.00	Sewer-Police Station 33 South Rd.	\$432	\$432
1	\$4,603.06	Electric-Police Station 33 South Rd.	\$4,603	\$0
1	\$2,280.00	Solid Waste-Police Station 33 South Rd.	\$2,280	\$2,280
Templeton Fire Department				
			\$0	\$0
1	\$2,763.42	Heat Fuel-Templeton Fire Dept. Templeton Common	\$2,763	\$2,763
1	\$325.39	Water-Templeton Fire Dept. Templeton Common	\$325	\$325
1	\$432.00	Sewer-Templeton Fire Dept. Templeton Common	\$432	\$432
1	\$1,138.81	Electric-Templeton Fire Dept. Templeton Common	\$1,139	\$0
Baldwinville Fire Department				
			\$0	\$0
1	\$1,039.36	Heat Fuel-Baldwinville Fire Dept. 2 School St.	\$1,039	\$1,039
1	\$509.34	Water-Baldwinville Fire Dept. 2 School St.	\$509	\$509
1	\$1,865.79	Electric-Baldwinville Fire Dept. 2 School St.	\$1,866	\$0
1	\$265.00	Alarms-Baldwinville Fire Dept	\$265	\$265
1	\$1,000.00	Overhead Garage Door Maintenance	\$1,000	\$1,000

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1	\$2,280.00	Solid Waste-Baldwinville Fire Dept 2 School St.	\$2,280	\$2,280
		Baldwinville Fire-New Garage	\$0	\$0
1	\$3,370.52	Heat Fuel-Baldwinville Fire New Garage 2 School St.	\$3,371	\$3,371
1	\$1,872.04	Electric-Baldwinville Fire New Garage 2 School St.	\$1,872	\$0
		Emergency Management	\$0	\$0
1	\$1,579.50	Heat Fuel-Emergency Management 1 Elm St.	\$1,580	\$1,580
1	\$244.90	Water-Emergency Management 1 Elm St.	\$245	\$245
1	\$432.00	Sewer-Emergency Management 1 Elm St.	\$432	\$432
1	\$573.56	Electric-Emergency Management 1 Elm St.	\$574	\$0
		Cable TV	\$0	\$0
1	\$265.00	Alarms-Cable TV 3 Elm St.	\$265	\$0
		Highway	\$0	\$0
1	\$5,573.80	Heat Fuel-Highway Dept. 381 Baldwinville Rd.	\$5,574	\$5,574
1	\$1,412.71	Water-Highway Dept. 381 Baldwinville Rd.	\$1,413	\$1,413
1	\$432.00	Sewer-Highway Dept. 381 Baldwinville Rd.	\$432	\$432
1	\$2,709.10	Electric-Highway Dept. 381 Baldwinville Rd.	\$2,709	\$0
1	\$1,148.25	Alarms-Highway Dept.	\$1,148	\$1,148
1	\$200.00	Furnace Repairs-Highway Dept. 381 Baldwinville Rd.	\$200	\$200
1	\$1,380.00	Solid Waste-Highway Dept. 381 Baldwinville Rd.	\$1,380	\$1,380
		Recreation-Gilman Waite Concession	\$0	\$0
1	\$247.21	Electric-Gilman Waite Concession	\$247	\$0
		Recreation-Gilman Waite Storage	\$0	\$0
1	\$78.00	Electric-Gilman Waite Storage	\$78	\$0
		All Buildings-Fire Extinguishers	\$0	\$0
1	\$1,603.72	Fire Extinguishers	\$1,604	\$1,604
		All Buildings-Furnace Cleaning		
1	\$1,680.00	Furnace cleaning	\$1,680	\$1,680
		Senior Center	\$0	\$0
1	\$5,032.01	Heat Fuel-Senior Center 16 Senior Drive	\$5,032	\$5,032
1	\$481.49	Water-Senior Center 16 Senior Drive	\$481	\$481
1	\$681.60	Sewer-Senior Center 16 Senior Drive	\$682	\$682
1	\$3,192.74	Electric-Senior Center 16 Senior Drive	\$3,193	\$0
1	\$670.00	Sprinkler & Alarms	\$670	\$670
1	\$1,230.00	Pro-Active Care extended warranty for sliding doors	\$1,230	\$1,230
1	\$2,750.00	HVAC Preventative Maintenance + Filters	\$2,750	\$2,750
1	\$100.00	Water Department Inspection	\$100	\$100
1	\$1,680.00	Solid Waste-Senior Center 16 Senior Drive	\$1,680	\$1,680
		Library	\$0	\$0
1	\$4,000.00	Heat Fuel-Library Boynton Rd.	\$4,000	\$4,000
1	\$260.38	Water-Library Boynton Rd.	\$260	\$260
1	\$665.55	Electric-Boynton Rd.	\$666	\$0
1	\$432.00	Sewer	\$432	\$432
		All Building		
1	\$5,000.00	Miscellaneous Repairs and Maintenance	\$5,000	\$5,000
		LUMP SUM DISALLOWED		-\$264
		Totals	\$101,449	\$76,000

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FY 2018 BUDGET DETAIL

DEPARTMENT: Snow & Ice

FUND: 1000

ACCOUNT NUMBER: 420 5400

ACCOUNT NAME: Supplies

Expense Budget

FY 2018
Request

FY 2018
Administrator
Recommended

Quantity	Cost	Description		
17225	\$2.13	Diesel Fuel (based on per gallon price)(\$2.15)*	\$36,689	\$36,689
3800	\$72.88	Salt (based on current salt price) (\$72.88)*	\$74,000	\$74,000
40	\$120.00	Plow Blades	\$4,800	\$4,800
1	\$36,665.37	Repairs to Plows/Sanders, Hydraulic lines , motors, chai	\$36,665	\$36,665
1	\$4,990.00	Repairs to Sweeper, Hydraulic lines , brooms , Wafers, r	\$4,990	\$4,990
			\$0	\$0
		* State Bid	\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
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			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
		LUMP SUM DISALLOWED		-\$72,145
		Totals	\$157,145	\$85,000

201a

FY 2018 BUDGET DETAIL

DEPARTMENT: Senior Services
 FUND: 1000
 ACCOUNT NUMBER: 600 5200
 ACCOUNT NAME: Purchase of Services

Expense Budget

FY 2018 Request FY 2018 Administrator Recommended

Quantity	Cost	Description		
1	\$1,300.00	My Senior Center Software Support	\$1,300	\$1,300
1	\$1,980.00	Printing of Newsletter - Monty Tech*	\$1,980	\$0
1	\$7,080.00	Memory Support Group*	\$7,080	\$0
1	\$1,500.00	Ricoh - copier lease	\$1,500	\$1,500
			\$0	\$0
		* Can be paid for w/MA DEA Elderly Formula Grant if received	\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			LUMP SUM DISALLOWED	-\$50
			Totals	\$11,860 \$2,750

Prior Year Budget

FY 2018 BUDGET DETAIL

DEPARTMENT: Senior Services

FUND: 1000
 ACCOUNT NUMBER: 600 5700
 ACCOUNT NAME: Other

Expense Budget

FY 2018 Request FY 2018 Administrator Recommended

Quantity	Cost	Description	FY 2018 Request	FY 2018 Administrator Recommended
2	\$75.00	Gardner News - Ads for Jobs	\$150	\$150
1	\$5,180.00	Huhtula - gas for MART van*	\$5,180	\$5,180
1	\$1,020.00	Verizon - cell phones for 4 vehicles*	\$1,020	\$1,020
1	\$288.00	MCOA - Membership Dues	\$288	\$288
1	\$250.00	MPLC - License to show movies/Sr Ctr	\$250	\$0
1	\$512.00	Volunteer Appreciation	\$512	\$512
			\$0	\$0
		* Primarily Reimbursed w/MART Grant	\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
1	\$75,000.00	Siding for the Building**	\$75,000	\$0
		** Moved to Capital	\$0	\$0
		LUMP SUM DISALLOWED		-\$150
		Totals	\$82,400	\$7,000

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FY 2018 BUDGET DETAIL

DEPARTMENT: Recreation & Culture

FUND: 1000
ACCOUNT NUMBER: 620 5700
ACCOUNT NAME: Other

Expense Budget **FY 2018 Request** **FY 2018 Administrator Recommended**

Quantity	Cost	Description		
1	\$15.00	Postage stamps & envelopes	\$15	\$15
1	\$80.00	six-foot banner for display at events	\$80	\$80
1	\$90.00	Advertising for TCC events/grants	\$90	\$90
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
			\$0	\$0
LUMP SUM DISALLOWED/ADD				\$131
Totals			\$185	\$316

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Prior Year Budget

FY 2018 BUDGET DETAIL

DEPARTMENT: Insurance & Benefits
 FUND: 1000
 ACCOUNT NUMBER: 900 5700
 ACCOUNT NAME: Other

<u>Expense Budget</u>	FY 2018 Request	FY 2018 Administrator Recommended
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Quantity	Cost	Description		
1	\$102,034	Prop/POL/Gen. Liability - GF	\$102,034	\$102,034
1	\$35,503	Prop/POL/Gen. Liability - Sewer	\$35,503	\$35,503
1	\$19,671	WC - GF	\$19,671	\$19,671
1	\$6,247	WC - Sewer	\$6,248	\$6,248
1	\$22,067	IOD - PD & Fire/EMS High Ded. VFIS	\$22,067	\$22,067
1	\$2,900	Gowry Group 3rd Party Administrator	\$2,900	\$2,900
1	\$5,000	IOD - Police & Fire Med's	\$5,000	\$5,000
12	\$250	Hospital Co-Pay Reimbursables	\$3,000	\$3,000
1	\$450	Bonding T/C	\$450	\$450
1	\$300	Bonding Deputy T/C	\$300	\$300
3	\$100	Bonding TC, T/C's AA; Sewer Ass't	\$300	\$300
1	\$175	Bonding Sewer	\$175	\$175
2	\$50	Bonding Constables	\$100	\$100
1	\$280,577	Retiree Benis - GF	\$280,577	\$280,577
1	\$50,359	Retiree Benis - Light	\$50,359	\$50,359
1	\$3,322	Retiree Benis - Water	\$3,322	\$3,322
1	\$12,103	Retiree Benis - Sewer	\$12,103	\$12,103
1	\$931,536	Active Benis - GF	\$931,536	\$931,536
1	\$296,577	Active Benis - Light	\$296,577	\$296,577
1	\$182,925	Active Benis - Water	\$182,925	\$182,925
1	\$86,002	Active Benis - Sewer	\$86,002	\$86,002
1	\$433,927	WRRS - GF	\$433,927	\$433,927
1	\$145,582	WRRS - Light	\$145,582	\$145,582
1	\$42,227	WRRS - Water	\$42,227	\$42,227
1	\$45,837	WRRS - Sewer	\$45,837	\$45,837
1	\$17,500	Unemployment	\$17,500	\$17,500
1	\$66,494	Medicare	\$66,494	\$66,494
		LUMP SUM DISALLOWED		-\$2,716
		Totals	\$2,792,716	\$2,790,000

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Change ER From \$50 to \$150				
Blue Care Elect	Individual	\$931.93	\$1,038.95	11.48%
	Family	\$2,452.18	\$2,733.76	11.48%
HMO Blue 1 -	Individual	\$756.85	\$843.76	11.48%
	Family	\$1,991.45	\$2,220.13	11.48%
HMO Blue Value Plus	Individual	\$702.45	\$783.12	11.48%
	Family	\$1,848.32	\$2,060.56	11.48%
GF Saves \$10,500				

Change RX From \$10/20/35 to \$15/30/50				
Change 3 Mo. MO From \$20/40/70 to \$30/60/100				
ASSUME ALL PLANS CHANGE				
Blue Care Elect	Individual	\$931.93	\$1,037.89	11.37%
	Family	\$2,452.18	\$2,730.98	11.37%
HMO Blue 1 -	Individual	\$756.85	\$842.90	11.37%
	Family	\$1,991.45	\$2,217.87	11.37%
HMO Blue Value Plus	Individual	\$702.45	\$784.71	11.71%
	Family	\$1,848.32	\$2,064.75	11.71%
GF Saves \$9,250				

Change ER From \$50 to \$150				
Change OV from \$15 to \$20				
Change RX to \$15/30/50 3 Mo. MO \$20/40/70				
Blue Care Elect	Individual	\$931.93	\$1,016.77	9.10%
	Family	\$2,452.18	\$2,675.42	9.10%
HMO Blue 1 -	Individual	\$756.85	\$825.75	9.10%
	Family	\$1,991.45	\$2,172.75	9.10%
HMO Blue Value Plus	Individual	\$702.45	\$768.79	9.44%
	Family	\$1,848.32	\$2,022.87	9.44%
GF Saves \$22,500				

